

# HIRE STUDENTS

# WHO MAKE

# A DIFFERENCE.

*Experience the co-op advantage  
from Canada's No. 1 university.*



UNIVERSITY OF  
**TORONTO**  
SCARBOROUGH

**MANAGEMENT**  
Experience to Lead

Didier, Management alumnus

# A GLOBAL LEADER

in research, innovation, and graduate employability,  
U of T Scarborough Management offers **Canada's most competitive Bachelor of Business Administration (BBA) Co-op program.**



## THE FUTURE OF BUSINESS EDUCATION

Combining rigorous academics with intensive real-world case practice and workplace professional skills preparation, **all Management Co-op students are trained in every functional area of business management as a foundation with the option to specialize.** Hire from our specialty streams to tap into a focused talent pool that is right for your organization!

Pictured from left: U of T Scarborough Management students Bijoya, Hans, Tarraiz, Daniil, Esther, and BBA alumnus Christian (seated).

## OUR STUDENTS CAN SPECIALIZE IN KEY AREAS OF BUSINESS:



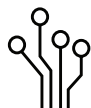
### ACCOUNTING

Audit and assurance, budgets and cash flow, internal controls, corporate and personal tax.



### ECONOMICS

Policy development, comparing economic systems, regression analysis, organizational strategies, economic development.



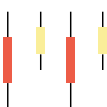
### INFORMATION TECHNOLOGY

Analysis for decision-making, linear and integer programming, multi-criteria optimization, software design.



### MARKETING

Advertising and promotion, business-to-business development, market research analysis.



**DOUBLE DEGREE (BBA + BSc)**

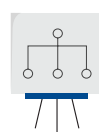
### QUANTITATIVE FINANCE & STATISTICS

Advanced statistical analysis of data, risk control and business contingency, financial modelling.



### FINANCE

Bond and stock valuations, leasing and purchasing decisions, risk and wealth management strategies, mergers and acquisitions analysis.



### HUMAN RESOURCES

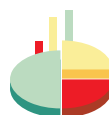
Recruitment and selection, training and development, compensation, health and safety, workplace diversity and inclusion.



### INTERNATIONAL BUSINESS

**ONLY @ UTSC**

Global marketing, international human resources, global corporate strategy, introduction to international business law. Students complete one work term abroad and one study term abroad in addition to language courses.



### OPERATIONS ANALYTICS

Big data analysis, predictive analytics, state-of-the-art methodologies and computational tools, decision making in business processes.



### STRATEGIC MANAGEMENT

Management of policy and strategy, pricing strategies, new venture creation, sales and distribution management.



# TOP THREE

## REASONS TO RECRUIT WITH US



UNIVERSITY OF  
**TORONTO**  
SCARBOROUGH

**MANAGEMENT**  
Experience to Lead

### 1. OUR STUDENTS ARE GLOBAL CITIZENS.

Collaborative. Innovative. Coachable. Diverse.  
U of T consistently ranks as the top university in Canada for producing career-ready graduates. Together with the core competencies of business management and international course options, our program emphasizes interpersonal skills development including effective cross-cultural communication. We offer the premier Management and International Business program with a globally mobile talent pool who learn and speak multiple languages.

### 2. YOU CAN HIRE ANY TIME.

To cater to globally diverse needs, our students are available for various durations. Ideally, students are eligible to work for 4 or 8 month terms, with the possibility of extension. You can post jobs, interview candidates, and hire whenever you're ready. We have talent available year round in Canada and globally.

### 3. WE ARE SERVICE DRIVEN.

Your dedicated relationship manager is here to guide you every step of the way. We offer targeted marketing strategies and ongoing support to connect you with the best talent for your business.



Emilie, Management student

## SEE WHAT OUR PARTNERS ARE SAYING

Management Co-op students have been outstanding contributors to our business by developing innovative solutions, demonstrating a willingness to learn, and collaborating with many cross-functional business partners. We're thrilled that several co-op students have chosen to kick start their full-time careers at Johnson & Johnson.

— Stacey Hachigian  
Manager, SC Strategy & PMO Process

*Johnson & Johnson*

VISIT US ONLINE @ **UOFT.ME/HIRE-MGMT**

CONTACT YOUR RELATIONSHIP MANAGER:

**Betsy Danso**

External Relations Officer, Management Co-op

(416) 208-2657

betsy.danso@utoronto.ca





Pictured from left: U of T Scarborough Management students Saeyoon, Olga, Joey, and Richard.



## MANAGEMENT CO-OP

Experience to Lead

University of Toronto Scarborough  
Instructional Centre, 1095 Military Trail  
Toronto, ON M1C 1A4

[uoft.me/hire-mgmt](https://uoft.me/hire-mgmt)

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#ExperienceToLead

