TO: University of Toronto Scarborough Academic Committee
SPONSOR: John Scherk, Vice-Dean, Undergraduate
DATE: January 29, 2013
AGENDA ITEM: For approval

ITEM IDENTIFICATION:
Curriculum change proposals from the Department of Management (REVISED):

NOTE: The Department of Management is instituting a comprehensive overhaul of its course code rubric structure in this curriculum cycle. This change is necessary in order to deal with the substantial growth experienced by the Department, and to allow the Department to align properly, its course codes and areas of study. These changes are administrative.

1. Major Program Modifications Type A:
   • Specialist in Management (B.B.A.) – add a new stream in Health Management
     o Associated New Courses
2. Minor Program Modifications:
   • Specialist in Economics for Management Studies
   • Specialist Co-operative in Management & International Business
   • Specialist in Management
   • Specialist in Management & Accounting
   • Specialist in Management & Finance
   • Specialist in Management & Human Resources
   • Specialist in Management & Information Technology
   • Specialist in Management & Marketing
   • Specialist in Strategic Management
3. Other New Courses
4. Consent Agenda Course Changes

JURISDICTIONAL INFORMATION:
University of Toronto Scarborough Academic Committee has authority to oversee and approve all curricular and academic matters on which the Committee’s decision is required, including programs, courses, and academic regulations and policies.

SUMMARY:
1. There is great interest among UTSC students in programs in the area of human health. To respond to this interest UTSC is developing a broad suite of programs in health studies/health science. These include existing programs in Mental Health Studies, Human Biology, Paramedicine and Health Studies, together with new areas of study.
In line with this initiative, the Department of Management is proposing to add a new stream in Health Management to the Specialist/Specialist Co-op program in Management (B.B.A). The Specialist in Management is currently a program without streams. The Department of Management proposes to convert the existing requirements into a “General B.B.A.” stream and to establish a new stream in “Health Management”. Structurally, the proposed stream in Health Management will include the core courses that are common to all Management Specialist programs, including the nascent “General B.B.A.” stream of the Specialist in Management. In addition, it will include a number of relevant courses from the core of the suite of programs in health studies. Finally, it includes four new courses specific to management in the health sector.

2. The Department is making a number of course changes, which impact its Specialist programs.

First, the introductory courses MGTA03H3 and MGTA04H3 will be replaced by a single course – MGTA05H3 in the B.B.A. Specialist programs. This change will bring UTSC Management programs into alignment with other Management programs in Canada, which will make it easier to process transfer students. In addition, the increased efficiency in the delivery of the introductory sequence will allow B.B.A. students to have more training in upper-year courses, thereby creating better-trained graduates.

MGTB90H3 is being removed as a requirement from all programs in which it appears because the Department is introducing a requirement for communication-based assessment into all of its B.B.A. courses, thus making MGTB90H3 redundant.

The Humanities requirement will be removed from all programs in which it appears because the recent introduction of Breadth Requirements has made it redundant.

MGHB12H3 (formerly MGTC22H3) and MGHB02H3 (formerly MGTB23H3) are being added to the core suite of courses common to all Specialist programs because it was felt that students should have more exposure to the human side of business.

MGTA35H3 is being added to the core suite of courses common to all Specialist programs as a required course for non-co-op students. This course is roughly equivalent to MGTA36H3 (formerly MGTC36H3), which is designed for co-op students. These courses are designed to give students the opportunity to develop critical communication skills.

MGMB01H3 (formerly MGTC05H3) is being added to the core suite of courses common to all Specialist programs because enhanced training in marketing is essential for Management students. In addition, this course incorporates a significant number of case studies, and assesses students on their ability to communicate their critiques, which will give students an opportunity to develop valuable leadership skills.

MGOC20H3 (formerly MGTC75H3) is being added to the core suite of courses common to all Specialist program because it teaches students about the literal day-to-day management of firms, including supply chain management and cost-effectiveness in hiring and investment decisions. This is vital for effective leadership training.
3. In addition to the four new courses associated with the proposed new stream in Health Management, the Department is proposing four new courses. MGTA05H3 is an introductory business management course designed to replace MGTA03H3 and MGTA04H3 in all B.B.A. programs. It will be available only to students already accepted into these programs. Restricting MGTA05H3 to B.B.A. students, allows the Department to condense the material from MGTA03H3 and MGTA04H3 into one half course because topics covered in other core B.B.A. courses can be eliminated. Moreover, because students will have some background in management, the material in the course can be taught at a more advanced level.

MGTA35H3 is an equivalent course to MGTA36H3 (formerly MTAC36H3), but it is aimed at non co-op students. The course is designed for all B.B.A. programs and will give students the opportunity to develop essential communication skills.

MGMD10H3 and MGMD11H3 are special topics courses designed for students in the Marketing Specialist program. They will help bring the cutting edge research being done by Management faculty to the classroom.

4. The Department is revising the course level, prerequisites, exclusions, and enrolment limits of a number of its courses to keep them up to date.

1. MAJOR PROGRAM MODIFICATIONS:

Specialist in Management (B.B.A. Hons)

Overview:
This is a proposal to add a new stream in Health Management to the existing Specialist in Management (B.B.A. Hons.) degree program at UTSC.

The existing Specialist in Management is a general B.B.A program without streams. The department proposes to convert the existing requirements into a “General B.B.A.” stream and to establish a new stream in “Health Management”. As a consequence, the Specialist in Management will become a program with two streams – the General B.B.A stream, and the Health Management B.B.A. stream.

Structurally, the proposed stream in Health Management will include the core courses that are common to all Management Specialist programs, including the General B.B.A. stream within the Specialist in Management. The general B.B.A. stream includes a number of courses in areas that are not of direct relevance to the health sector (see in particular requirement 3). In their place the proposed new stream in Health Management includes several relevant courses from the core of the suite of programs in health studies. Finally, it includes four new courses specific to managing in the health sector. The new proposed courses are:

- MGTA06H3 Introduction to Health Management
- MGSC15H3 Health Management Ethics
- MGSC33H3 Health Sector Law
- MGSD02H3 Strategic Management for High Performance Health Organizations – Capstone Course
The proposed stream will share the fundamental learning outcomes of all our Management areas of specialization, and will also include some learning outcomes specific to Health Management. Specifically, the proposed stream will give students an introduction to management in the health sector.

Courses in the new stream that are not part of the common core are highlighted in yellow in the Proposed Program Requirements section below.

Rationale:
There is interest among students at the University of Toronto Scarborough (UTSC) in programs in the area of human health. To respond to this interest, the campus is creating a broad suite of program offerings in health studies/health science. These include existing programs in Health Studies, Mental Health Studies, Human Biology and Paramedicine, together with new options in Health Informatics. The proposed Health Management stream of the Specialist in Management is a central part of this suite. An essential part of this initiative is the development of strong ties and collaborations with the many units of the University that are part of the health sector in the Toronto area. In particular, these will enable us to expand the experiential elements in the programs.

The proposed Health Management stream of the Specialist in Management builds on the strengths of the Management programs at UTSC. As such it will stand out among undergraduate programs in health administration and management in North America, and will add to the distinctiveness of Management at UTSC. The program closest to it in its goals is the undergraduate Health Care Management program at the Wharton School.

Some of the learning outcomes of the proposed stream are common to all B.B.A. programs:
- Gain skills in and understanding of all the functional areas of business: accounting, economics, finance, management science, marketing, organizational behaviour and human resources, strategy
- Develop an ability to think holistically and provide analysis from a broad perspective

And some are specific to Health Management:
- Gain a basic understanding of the Canadian health system and Canadian health policy
- Demonstrate skill in developing a framework for analyzing and formulating strategies in the health sector.

Proposed Program Requirements:

SPECIALIST PROGRAM IN MANAGEMENT (BACHELOR OF BUSINESS ADMINISTRATION)

Supervisor: S. Ahmed E-mail: management-supervisor-studies@utsc.utoronto.ca

This program has two streams: the General B.B.A stream which is designed to give students a broad exposure to all functional areas of Management as well as a solid grounding in Economics; and the Health Management stream which is designed to focus specifically on Management in the Health Sector. The program also includes a Co-operative option. Co-op students should see the section regarding work term requirements for specific details on courses required before each work term.
General B.B.A Stream

Program Requirements
This stream requires the completion of 14.0 to 14.5 credits.

Note: A single course may only be used to fulfill one of the following requirements:

1. (7.50 to 8.0 credits):
   - MGMA01H3 / (MGTB04H3) Principles of Marketing
   - MGTA05H3 Foundations of Business Management or [(MGTA03H3) and (MGTA04H3)]
   - [MGTA35H3 Management Communications or MGTA36H3 Management Communications for Co-op or (MGTC36H3)]
   - MGAB01H3 / (MGTB05H3) Introductory Financial Accounting I
   - MGAB02H3 / (MGTB06H3) Introductory Financial Accounting II
   - MGAB03H3 / (MGTB03H3) Introductory Management Accounting
   - MGFB10H3 / (MGTB09H3) Principles of Finance
   - [MGHB02H3 Managing People and Groups in Organizations or [(MGTB23H3) Managing People in Organizations and MGTB29H3 Managing Groups and Organizations] or MGTB27Y3]
   - MGBM01H3 / (MGTC05H3) Marketing Management
   - MGFC10H3 / (MGTC09H3) Intermediate Finance
   - MGHC02H3 / (MGTC90H3) Leadership Skills
   - MGOC10H3 / (MGTC74H3) Analysis for Decision Making
   - MGOC20H3 / (MGTC75H3) Operations Management: A Mathematical Approach

2. (1.0 credits):
   - [MATA32H3 & MATA33H3] strongly recommended, or
   - [MATA30H3/A31H3 & MATA35H3/A36H3/A37H3]

3. At least 0.5 credit of courses emphasizing strategic management, chosen from:
   - MGSC01H3 / (MGTC41H3) Corporate Strategy
   - MGSC03H3 / (MGTC42H3) Public Management
   - MGSC05H3 / (MGTC45H3) The Changing World of Business-Government Relations
   - MGSC12H3 / (MGTC35H3) Narratives on Management and Organization
   - MGSC14H3 / (MGTC59H3) Management Ethics
   - MGSC20H3 / (MGTC19H3) New Ways of Work: Consulting, Contracting & Freelancing
   - MGSC22H3 / (MGTC38H3) Entrepreneurship
   - MGSC30H3 / (MGTC31H3) The Legal Environment of Business I
   - MGMC30H3 / (MGTC33H3) Event and Sponsorship Management
   - MGSC32H3 / (MGTC32H3) The Legal Environment of Business II
   - MGEC43H3 / (ECMC43H3) Organization Strategies
   - MGSD10H3 / (MGTD40H3) Knowledge Management
   - [MGAD40H3 / (MGTD54H3) or (MGTC10H3)] Management Control Systems

4. (4.0 credits):
   - MGEA02H3 / (ECMA04H3) Introduction to Microeconomics: A Mathematical Approach
   - MGEA06H3 / (ECMA06H3) Introduction to Macroeconomics: A Mathematical Approach
   - MGEB02H3 / (ECMB02H3) Price Theory: A Mathematical Approach
MGEB11H3 / ECMB11H3 Quantitative Methods in Economics I
MGEB12H3 / ECMB12H3 Quantitative Methods in Economics II and
1 full credit of C-level Economics for Management Studies courses [(excluding MGEC91H3 / ECMC91H3), MGEC92H3 / ECMC92H3, MGEC93H3 / ECMC93H3]

5. 1.0 credits of D-level MGT or ECM courses.

In selecting options and electives, students should refer to the University of Toronto guidelines for program breadth and depth (see Degree Requirements).

**Health Management Stream:**

**Program Requirements**

This stream requires the completion of 17.0 credits.

1. (8.0 to 9.0 credits):
- MGMA01H3 / MGTB04H3 Principles of Marketing
- MGTA05H3 Foundations of Business Management or [(MGTA03H3) and (MGTA04H3)]
- MGTA06H3 Introduction to Health Management (NEW)
- [MGTA35H3 Management Communications or MGTA36H3 Management Communications for Co-op or (MGTC36H3)]
- MGAB01H3 / MGTB05H3 Introductory Financial Accounting I
- MGAB03H3 / MGTB03H3 Introductory Management Accounting
- MGAC03H3 / MGTC06H3 Intermediate Management Accounting
- MGAC70H3 / MGTC11H3 Management Information Systems
- MGFB10H3 / MGTB09H3 Principles of Finance
- [MGHB02H3 Managing People and Groups in Organizations or [(MGTB23H3) Managing People in Organizations and MGTB29H3 Managing Groups and Organizations] or MGTB27Y3]
- MGHB12H3 / MGTC22H3 Human Resource Management
- MGMB01H3 / MGTC05H3 Marketing Management
- MGFC10H3 / MGTB09H3 Intermediate Finance
- MGHC02H3 / MGTB90H3 Leadership Skills
- MGOC10H3 / MGTC74H3 Analysis for Decision Making
- MGOC20H3 / MGTC75H3 Operations Management: A Mathematical Approach

2. (1.0 credits):
- [MATA32H3 & MATA33H3] strongly recommended, or
- [MATA30H3/A31H3 & MATA35H3/A36H3/A37H3]

3. (2.5 credits):
- MGSC01H3 / MGTC41H3 Corporate Strategy or MGSC03H3 / MGTC42H3 Public Management
- MGSC05H3 / MGTC45H3 The Changing World of Business-Government Relations
- MGSC15H3 Health Management Ethics (NEW)
- MGSC30H3 / MGTC31H3 The Legal Environment of Business I
- MGSC33H3 Health Sector Law (NEW)
4. (3.5 credits):
MGEA02H3 /(ECMA04H3) Introduction to Microeconomics : A Mathematical Approach
MGEA06H3 /(ECMA06H3) Introduction to Macroeconomics : A Mathematical Approach
MGEB02H3 /(ECMB02H3) Price Theory: A Mathematical Approach
MGEB06H3 /(ECMB06H3) Macroeconomic Theory and Policy: A Mathematical Approach
MGEB11H3 /(ECMB11H3) Quantitative Methods in Economics I
MGEB12H3 /(ECMB12H3) Quantitative Methods in Economics II and
MGEC34H3 /(ECMC34H3) Economics of Health Care

5. (2.0 credits):
HLTB16H3 Introduction to Public Health
HLTB40H3 Health Policy and Health Systems
HLTC43H3 Politics of Canadian Health Policy
MGSD02H3 Strategic Management for High Performance Health Organizations Capstone Course (NEW)

In selecting options and electives, students should refer to the University of Toronto guidelines for program breadth and depth (see Degree Requirements).

Associated New Courses:

**MGTA06H3  Introduction to Health Management**

In this introductory course, the principles underlying the Canadian health care system will be examined. Topics include the Canada Health Act, financing health care in Canada, demographics and strategic planning, the health care supply chain, designing organizations to provide effective care delivery, leadership in the health environment, and emerging trends and careers in health.
Prerequisite: MGTA03H3 /(MGTA01H3) or MGTA05H3
Enrolment Limits: Restricted to students enrolled in one of the health studies/health sciences programs at UTSC
Breadth Requirement: Social & Behavioural Sciences

**MGSC15H3  Health Management Ethics**

This course will examine the ethical issues arising in the delivery of health care at both the level of the practitioner/client relationship (e.g., confidentiality, informed consent, euthanasia) and at a broader social level (justice and resource allocation, new technologies, power). The course will draw on general ethical theoretical perspectives adapted to the context of health delivery platforms.
Prerequisite: MGTA06H3 and MGSC33H3
Exclusion: MGSC14H3/ (MGTC59H3)
Enrolment Limits: 40
Breadth Requirement: Social & Behavioural Sciences
MGSC33H3 Health Sector Law

This course provides an overview of the Canadian legal system as it applies to health services delivery. It provides an overview of administrative, constitutional and tort law principles. It examines issues of organizational and individual liability, malpractice, patient rights, informed consent, treatment authorization and refusal, contracts, labour law and government regulation and identifies areas of legal ambiguity on issues including abortion, living wills, do-not-resuscitate orders, reproductive technologies, and artificial life support.
Prerequisite: MGTA05H3 and MGTA06H3 and MGSC30H3 /(MGTC31H3)
Exclusion: NONE
Enrolment Limits: 40
Breadth Requirement: Social & Behavioural Sciences

MGSD02H3 Strategic Management for High Performance Health Organizations - Capstone Course

This capstone course presents an overview of the business of health and how a variety of health care organizations have gained, sustained, and lost competitive advantage amidst intense competition, widespread regulation, high interdependence, and massive technological, economic, social and political changes. Specifically, students will evaluate the challenges facing health care organizations using competitive analysis, identify their past responses, and explore the current strategies they are using to manage these challenges (and emerging ones) more effectively.
Prerequisite: MGTA06H3, [MGSC01H3 /(MGTC41H3) or MGSC03H3 /(MGTC42H3)], MGSC05H3 /(MGTC45H3), MGHB12H3 /(MGTC22H3), MGHC02H3 /(MGTC90H3), MGSC15H3, MGEC34H3 /(ECMC34H3), MGSC33H3
Enrolment Limits: 40
Breadth Requirement: Social & Behavioural Sciences

2. MINOR PROGRAM MODIFICATIONS:

Specialist in Economics for Management Studies

Overview of Changes:
- Replace MGTA03H3 and MGTA04H3 with MGTA05H3 (new) requirement #3
- Delete Requirement #5
- Add MGTC22H3 (now MGHB12H3) to requirement #3
- Add MGTB23H3 (now MGHB02H3) to requirement #3
- Add [MGTA35H3 or MGTA36H3 or (MGTC36)] to requirement #3
- Add MGTC05H3 (now MGMB01H3) to requirement #3
- Add MGTC75H3 (now MGOC20H3) to requirement #3
- Delete MGTB90H3 from requirement #3
- Add MGTC09H3 to requirement #3
- Add MGTB04H3 (MGMA01H3) to requirement #3
Proposed Program Requirements:
SPECIALIST PROGRAM IN ECONOMICS FOR MANAGEMENT STUDIES (BACHELOR OF BUSINESS ADMINISTRATION)

Supervisor: Iris Au  Email: economics-supervisor-studies@utsc.utoronto.ca)
This program which has a co-op option is designed to provide students with a broad exposure to all the functional areas of Management as well as provide a solid grounding in Economics for B.B.A. students interested in further study in Economics.

Program Requirements
The Specialist Program in Economics for Management Studies requires the completion of the following minimum requirements as part of a twenty-credit degree B.B.A.

Note: A single course may only be used to fulfill one of the following requirements:

1. 8.5 full credits in Economics for Management Studies, including:
   MGEA02H3/(ECMA04H3) Introduction to Microeconomics: A Mathematical Approach
   MGEA06H3/(ECMA06H3) Introduction to Macroeconomics: A Mathematical Approach
   MGEB02H3/(ECMB02H3) Price Theory: A Mathematical Approach
   MGEB06H3/(ECMB06H3) Macroeconomic Theory and Policy: A Mathematical Approach
   MGEB11H3/(ECMB11H3) Quantitative Methods in Economics I
   MGEB12H3/(ECMB12H3) Quantitative Methods in Economics II
   MGEC02H3/(ECMC02H3) Topics in Price Theory
   MGEC06H3/(ECMC06H3) Topics in Macroeconomics Theory
   MGEC11H3/(ECMC11H3) Introduction to Regression Analysis
   MGED02H3/(ECMD13H3) Advanced Microeconomic Theory
   MGED06H3/(ECMD14H3) Advanced Macroeconomic Theory
   MGED11H3/(ECMD10H3) Theory and Practice of Regression Analysis
   MGED50H3/(ECMD50H3) Workshop in Economic Research, and
   two additional full credits in Economics for Management Studies including at least one at the C-level [(not including excluding MGEC91H3/(ECMC91H3), MGEC92H3/(ECMC92H3), MGEC93H3/(ECMC93H3))].

2. (1.0 credits)
   [MATA32H3 & MATA33H3] strongly recommended, or
   [MATA30H3/A31H3 & MATA35H3/A36H3/A37H3].

3. (7.0 to 8.0 credits):
   MGMA01H3/(MGTA04H3) Principles of Marketing
   MGTA05H3 Foundations of Business Management or [(MGTA03H3) and (MGTA04H3)]
   [MGTA35H3 Management Communications or MGTA36H3 Management Communications for Co-op or (MGTC36H3)]
   MGAB01H3/(MGTB05H3) Introductory Financial Accounting I
   MGAB02H3/(MGTB06H3) Introductory Financial Accounting II
   MGAB03H3/(MGTB03H3) Introductory Management Accounting
   MGFB10H3/(MGTB09H3) Principles of Finance
   [MGHB02H3 Managing People and Groups in Organizations or [(MGTB23H3) Managing People in Organizations and MGTB29H3 Managing Groups and Organizations] or MGTB27Y3]
MGHB12H3/(MGTC22H3) Human Resource Management
MGMB01H3/(MGTC05H3) Marketing Management
MGTB90H3
MGFC10H3/(MGTC09H3) Intermediate Finance
MGHC02H3 (MGTC90H3) Leadership Skills
MGOC10H3/(MGTC74H3) Analysis for Decision Making
MGOC20H3/(MGTC75H3) Operations Management: A Mathematical Approach

4. At least 0.5 credit of courses emphasizing strategic management, chosen from:
   MGSC01H3/(MGTC41H3) Corporate Strategy
   MGSC03H3/(MGTC42H3) Public Management
   MGSC05H3/(MGTC45H3) The Changing World of Business-Government Relations
   MGSC12H3/(MGTC35H3) Narratives on Management and Organization
   MGSC14H3/(MGTC59H3) Management Ethics
   MGSC20H3/(MGTC19H3) New Ways of Work: Consulting, Contracting & Freelancing
   MGSC22H3/(MGTC38H3) Entrepreneurship
   MGSC24H3/(MGTC39H3) New Venture Creation and Planning
   MGSC30H3/(MGTC31H3) The Legal Environment of Business I
   MGMC30H3/(MGTC33H3) Event and Sponsorship Management
   MGSC32H3/(MGTC32H3) The Legal Environment of Business II
   MGEC43H3/(ECMC43H3) Organization Strategies
   MGSD10H3/(MGTD40H3) Knowledge Management
   [MGAD40H3/(MGTD54H3) or (MGTC10H3)] Management Control Systems

5. At least 1.0 full credit from courses within the Department of Humanities. In addition to 1.0 credit in Mathematics, the program requires all students to complete at least 2.5 credits from outside MGT/ECM. The remaining three breadth categories can be fulfilled by any of the 2.5 credits outside MGT/ECM.

In selecting options and electives, students should refer to the University of Toronto guidelines for program breadth and depth (see Degree Requirements).

Note: Students should be aware that the mathematics requirement implies that Grade 12 Calculus is a prerequisite for entry to this Program.
Further, students who are considering graduate work in Economics should be aware that they should accumulate considerably more mathematics than the minimum required; they should consult the Supervisor of Studies in Economics for details.

Specialist Co-operative in Management & International Business

Overview of Changes:
- Replace MGTA03H3 and MGTA04H3 with MGTA05H3 (new) requirement #1
- Delete Requirement #6 and Requirement #7
- Replace MGTC36H3 with [MGTA36H3 or (MGTC36)] in requirement #1
- Add MGTC75H3 (now MGOC20H3) to requirement #1
Proposed Program Requirements:
SPECIALIST CO-OPERATIVE PROGRAM IN MANAGEMENT AND INTERNATIONAL BUSINESS (BACHELOR OF BUSINESS ADMINISTRATION)

The MIB is an exclusive co-op program that is designed to give students a broad exposure to all functional areas of Management while providing a unique understanding of the business world in a global context. Academically, the program requires a language development component and a number of specially designed courses emphasizing international business. Through the high-level curricular programming as well as the practical experiences abroad, students will experience an emphasis on cross-cultural communications and leadership while simultaneously maintaining a quantitative and analytical focus. Students will also have the opportunity to maintain a more general academic approach, or use their electives to focus in on a specific discipline within the Management Program.

Program Admission:
Enrolment in the program is limited, and students may only apply directly from secondary school. Under normal circumstances, transfer students and international students will not be considered for admission into the MIB program. The MIB is only offered as a Co-op program, and admissions will be based on the applicant's academic performance as well as a supplementary application and interview process. Interviews will be held in February and March for students who pass the initial screening. Successful students will demonstrate strength in academics, extra-curricular and volunteer activities, as well as an interest and focus on developing global competencies. For further information please see the Co-operative Programs section in this Calendar at www.utsc.utoronto.ca/~registrar

MIB Prep Course and Study Term:
Students will complete a non-credit international co-op prep course in their first year prior to the first approved work term. Students are also required to complete one study term outside of Canada, typically in their second or third year with an approved partner University, and will be required to complete some of the program requirements during this time. Although scholarships may be available, students are expected to budget for the additional costs of studying abroad.

Work Term:
This program requires four years of study along with three approved academically related work terms. At least one of the work terms must be outside of Canada. Students must complete 7.0 credits prior to the commencement of their first work term, which will likely be in Canada. The location of the international placements will vary according to student interest, availability of positions, practicability and safety of an area, as well as established international relationships. For further information about status in the co-op program, fees, and regulations, please see the Co-operative Programs section in this Calendar at www.utsc.utoronto.ca/registrar.

Program Requirements:
The Program requires the completion of the following minimum requirements as part of a twenty-credit degree B.B.A:

Note: A single course may only be used once to fulfill one of the following requirements:
1. 10.5 to 11.0 credits in Management as follows:
   MGIA01H3 (MGTB07H3) Principles of International Marketing
   MGTA05H3 Foundations of Business Management or [(MGTA03H3) and (MGTA04H3)]
   [MGTA36H3 or (MGTC36H3)] Management Communications for Co-op
   MGAB01H3 (MGTB05H3) Financial Accounting I
   MGIB01H3 (MGTD19H3) Global Marketing
   MGAB02H3 (MGTB06H3) Financial Accounting II
   MGIB02H3 (MGTB25H3) International Organizational Behaviour
   MGAB03H3 (MGTB03H3) Management Accounting
   MGFB10H3 (MGTB09H3) Principles of Finance
   MGIB12H3 (MGTB22H3) International Human Resources
   MGIC01H3 (MGTD48H3) International Corporate Strategy
   MGIC02H3 (MGTC91H3) International Leadership Skills
   MGOC10H3 (MGTC74H3) Analysis for Decision-Making
   MGFC10H3 (MGTC09H3) Intermediate Finance
   MGIC14H3 (MGTD01H3) International Business Ethics
   MGOC20H3 (MGTC75H3) Operations Management: A Mathematical Approach
   MGSC30H3 (MGTC31H3) The Legal Environment of Business I
   MGFC50H3 (MGTC76H3) International Financial Management
   MGID40H3 (MGTD21H3) Introduction to International Business Law
   MGID79H3 (MGTD79H3) International Capstone Case Analysis
   MGAD80H3 (MGTC34H3) International Accounting

2. 1.0 credit in Calculus from:
   [MATA32H3 & MATA33H3] strongly recommended, or
   [MATA30H3/A31H3 & MATA35H3/A36H3/A37H3]

3. 3.0 credits in Economics for Management Studies as follows:
   MGEA02H3 (ECMA04H3) Introduction to Microeconomics: A Mathematical Approach
   MGEA06H3 (ECMA06H3) Introduction to Macroeconomics: A Mathematical Approach
   MGBE02H3 (ECMB02H3) Price Theory: A Mathematical Approach
   MGBE06H3 (ECMB06H3) Macroeconomic Theory and Policy: A Mathematical Approach
   MGBE11H3 (ECMB11H3) Quantitative Methods in Economics I
   MGBE12H3 (ECMB12H3) Quantitative Methods in Economics II

4. 0.5 credit in Economics for Management Studies from:
   MGEC61H3 (ECMC61H3) International Economics: Finance or
   MGEC62H3 (ECMC62H3) International Economics II

5. 2.0 credits of Languages (LGG) or French (FRE) courses, at least 1 credit of which must be
   completed at the B-level or above. All courses must be in the same language. Please note that your
   language skill will be assessed by the FRENCH and LANGUAGES areas before being formally
   placed in a given section.

6. 1.5 additional credits from courses other than MGT/ECM.
In selecting options and electives, students should refer to the University of Toronto guidelines for program breadth and depth (see Degree Requirements).

The following are some of the courses from other departments that can be used to complement the Specialist Program in Management and International Business. Students may want to consider these courses as potential electives. Please note that some of these courses require prerequisites not included in this program:

- GASB30H3 Asian Religions and Culture
- PHLB08H3 Ethics and International Development
- ANTA02H3 Introduction to Anthropology: Society, Culture and Language
- ANTB20H3 Culture, Politics and Globalization
- GGRA02H3 The Geography of Global Processes
- IDSB01H3 Political Economy of International Development
- IDSC12H3 Economics of Small Enterprise and Microcredit
- POLA83H3 Exploring Globalization
- POLA84H3 Globalization and Governance
- POLB80H3 Introduction to International Relations

7. The remaining 1.5 credits needed to complete the degree requirements of 20 credits can be chosen either within or outside the Department of Management in accordance with the student’s interest. In choosing courses, students should keep in mind the need to complete the general B.B.A. degree requirements referred to above.

Specialist in Management

Overview of Changes:
- Replace MGTA03H3 and MGTA04H3 with MGTA05H3 (new) requirement #1
- Delete Requirement #5 and the Note
- Add MGTC22H3 (now MGHB12H3) to requirement #1
- Add MGTB23H3 (now MGHBO2H3) to requirement #1
- Add [MGTA35H3 or MGTA36H3 or (MGTC36)] to requirement #1
- Add MGTC05H3 (now MGMB01H3) to requirement #1
- Add MGTC75H3 (now MGOC20H3) to requirement #1
- Delete MGTB90H3 from requirement #1
- Move 1.0 full credit of D level from requirement #1 to #6

Proposed Program Requirements:
SPECIALIST PROGRAM IN MANAGEMENT (BACHELOR OF BUSINESS ADMINISTRATION)

Supervisor: S. Ahmed E-mail: management-supervisor-studies@utsc.utoronto.ca
This Program which has a co-op option is designed to give students a broad exposure to all functional areas of Management as well as a solid grounding in Economics. Co-op students should see the section regarding work term requirements for specific details on courses required before each work term.
Program Requirements
The Program requires the completion of the following minimum requirements as part of a twenty-credit degree B.B.A.

Note: A single course may only be used to fulfill one of the following requirements:

1. (7.0 to 8.0 credits):
   MGMA01H3 / (MGTB04H3) Principles of Marketing
   MGTB05H3 Foundations of Business Management or [(MGTA03H3) and (MGTA04H3)]
   [MGTA35H3 Management Communications or MGTA36H3 Management Communications for Co-op or (MGTC36H3)]
   MGAB01H3 / (MGTB05H3) Introductory Financial Accounting I
   MGAB02H3 / (MGTB06H3) Introductory Financial Accounting II
   MGAB03H3 / (MGTB03H3) Introductory Management Accounting
   MGFB10H3 / (MGTB09H3) Principles of Finance
   [MGHB02H3 Managing People and Groups in Organizations or [(MGTB23H3) Managing People in Organizations and MGTB29H3 Managing Groups and Organizations] or MGTB27Y3]
   MGHB12H3 / (MGTC22H3) Human Resource Management
   MGMB01H3 / (MGTC05H3) Marketing Management
   MGTB90H3
   MGFC10H3 / (MGTC09H3) Intermediate Finance
   MGHC02H3 / (MGTC90H3) Leadership Skills
   MGOC10H3 / (MGTC74H3) Analysis for Decision Making
   MGOC20H3 / (MGTC75H3) Operations Management: A Mathematical Approach

   & 1.0 full credit of D-level MGT or ECM courses.

2. (1.0 credits):
   [MATA32H3 & MATA33H3] strongly recommended, or
   [MATA30H3/A31H3 & MATA35H3/A36H3/A37H3]

3. At least 0.5 credit of courses emphasizing strategic management, chosen from:
   MGSC01H3 / (MGTC41H3) Corporate Strategy
   MGSC03H3 / (MGTC42H3) Public Management
   MGSC05H3 / (MGTC45H3) The Changing World of Business-Government Relations
   MGSC12H3 / (MGTC35H3) Narratives on Management and Organization
   MGSC14H3 / (MGTC59H3) Management Ethics
   MGSC20H3 / (MGTC19H3) New Ways of Work: Consulting, Contracting & Freelancing
   MGSC22H3 / (MGTC38H3) Entrepreneurship
   MGSC24H3 / (MGTC39H3) New Venture Creation and Planning
   MGSC30H3 / (MGTC31H3) The Legal Environment of Business I
   MGMC30H3 / (MGTC33H3) Event and Sponsorship Management
   MGSC32H3 / (MGTC32H3) The Legal Environment of Business II
   MGEC43H3 / (ECMC43H3) Organization Strategies
   MGSD10H3 / (MGTD40H3) Knowledge Management
   [MGAD40H3 / (MGTD54H3) or (MGTC10H3)] Management Control Systems

4. (4.0 credits):
   MGEA02H3 / (ECMA04H3) Introduction to Microeconomics : A Mathematical Approach
MGEA06H3 / (ECMA06H3) Introduction to Macroeconomics: A Mathematical Approach
MGB02H3 / (ECMB02H3) Price Theory: A Mathematical Approach
MGE06H3 / (ECMB06H3) Macroeconomic Theory and Policy: A Mathematical Approach
MGB11H3 / (ECMB11H3) Quantitative Methods in Economics I
MGB12H3 / (ECMB12H3) Quantitative Methods in Economics II and
1 full credit of C-level Economics for Management Studies courses [not including excluding
MGEC91H3 / (ECMC91H3), MGEC92H3 / (ECMC92H3), MGEC93H3 / (ECMC93H3)]

5. In addition to the program required 1.0 credit in Mathematics, all students in this program must
complete at least 2.5 credits from outside MGT/ECM. The math courses will meet the breadth
requirement in Quantitative Reasoning while the program required Economics courses
(ECMA04H3 and ECMA06H3) will meet the breadth requirement in Social and Behavioural
Sciences. The remaining three breadth categories can be fulfilled by any of the 2.5 credits
outside MGT/ECM.

6. 1.0 credits of D-level MGT or ECM courses.

Note: The remaining courses needed to complete the degree requirement of 20 credits can be chosen
either within or outside the Department of Management in accordance with the student’s interest. In
choosing courses, students should keep in mind the need to complete the general B.B.A. degree
requirements referred to above.

In selecting options and electives, students should refer to the University of Toronto guidelines for
program breadth and depth (see Degree Requirements).

Specialist in Management & Accounting

Overview of Changes:
• Replace MGTA03H3 and MGTA04H3 with MGTA05H3 (new) requirement #1
• Delete Requirement #3 and Requirement #7
• Add MGTC22H3 (now MGBH22H3) to requirement #1
• Add MGBT23H3 (now MGBH02H3) to requirement #1
• Add [MGTA35H3 or MGTA36H3 or (MGTC36)] to requirement #1
• Add MGTC05H3 (now MGB01H3) to requirement #1
• Add MGTC75H3 (now MGOC20H3) to requirement #1
• Delete MGTB90H3 from requirement #1
• Remove the Note

Proposed Program Requirements:
SPECIALIST PROGRAM IN MANAGEMENT AND ACCOUNTING (BACHELOR OF
BUSINESS ADMINISTRATION)
Supervisor: S. Ahmed Email: management-supervisor-studies@utsc.utoronto.ca

The Accounting Specialist program which has a Co-op option is designed for the individual who is
interested in acquiring a concentrated core of accounting and related knowledge required to become
a professional accountant. It provides a solid foundation to prepare students to become Chartered
Accountants, Certified Management Accountants and Certified General Accountants after
graduation. In addition, the Specialist program provides students the personal and professional
attributes necessary to build a successful career in senior management. The Accounting Specialist program encompasses topics such as introductory to advanced financial and managerial accounting, assurance, taxation, economics, and finance, along with a range of more advanced electives which covers topics and competencies that incorporate critical thinking and ethical decision making.

**Program Requirements**
The Program requires the completion of the following minimum requirements as part of a twenty-credit degree B.B.A.

**Note:** A single course may only be used to fulfill one of the following requirements:

1. **(7.0 to 8.0 credits):**
   - MGMA01H3 / (MGTB04H3) Principles of Marketing
   - MGTA05H3 Foundations of Business Management or [(MGTA03H3) and (MGTA04H3)]
   - [MGTA35H3 Management Communications or MGTA36H3 Management Communications for Co-op or (MGTC36H3)]
   - MGAB01H3 / (MGTB05H3) Introductory Financial Accounting I
   - MGAB02H3 / (MGTB06H3) Introductory Financial Accounting II
   - MGAB03H3 / (MGTB03H3) Introductory Management Accounting
   - MGFB10H3 / (MGTB09H3) Principles of Finance
   - [MGHB02H3 Managing People and Groups in Organizations or [(MGTB23H3) Managing People in Organizations and MGTB29H3 Managing Groups and Organizations] or MGTB27Y3]
   - MGMB01H3 / (MGTC05H3) Marketing Management
   - MGTC09H3

2. **(1.0 credits)**
   - [MATA32H3 & MATA33H3] Calculus for Management I & Calculus for Management II strongly recommended, or [MATA30H3/A31H3 & MATA35H3/A36H3/A37H3]

3. **At least 0.5 credit of courses emphasizing strategic management, chosen from** ECMB42H3, MGTC19H3, MGTC32H3, MGTC33H3, MGTC35H3, MGTC38H3, MGTC39H3, MGTC41H3, MGTC42H3, MGTC45H3, MGTC59H3, MGTD40H3.

4. **(4.0 credits)**
   - MGEA02H3 / (ECMA04H3) Introduction to Microeconomics : A Mathematical Approach
   - MGEA06H3 / (ECMA06H3) Introduction to Macroeconomics : A Mathematical Approach
   - MGBA02H3 / (ECMB02H3) Price Theory: A Mathematical Approach
   - MGBB11H3 / (ECMB11H3) Quantitative Methods in Economics I
   - MGBB12H3 / (ECMB12H3) Quantitative Methods in Economics II and 1 full credit of C-level Economics for Management Studies courses [not including excluding MGEC91H3 / (ECMC91H3), MGEC92H3 / (ECMC92H3), MGEC93H3 / (ECMC93H3)]
5. (3.5 credits)
MGAC01H3 / (MGTC07H3) Intermediate Financial Accounting I
MGAC02H3 / (MGTC08H3) Intermediate Financial Accounting II
MGAC03H3 / (MGTC06H3) Intermediate Management Accounting
MGSC30H3 / (MGTC31H3) The Legal Environment of Business I
MGAC50H3 / (MGTC16H3) Canadian Income Taxation I
MGAC70H3 / (MGTC11H3) Management Information Systems
MGAD10H3 / (MGTD60H3) Auditing

6. At least one D-level course from:
MGAD20H3 / (MGTD61H3) Advanced Auditing
MGAD30H3 / (MGTD62H3) Auditing in a Computer Environment
[MGAD40H3 / (MGTD54H3) or (MGTC10H3)] Management Control Systems
MGAD50H3 / (MGTD50H3) Advanced Financial Accounting
MGAD60H3 / (MGTD55H3) Controversial Issues in Accounting
MGAD70H3 / (MGTD56H3) Advanced Accounting Case Analysis

7. In addition to the program required 1.0 credit in Mathematics, all students in this program must complete at least 2.5 credits from outside MGT/ECM. The math courses will meet the breadth requirement in Quantitative Reasoning while the program required Economics courses (ECMA04H3 and ECMA06H3) will meet the breadth requirement in Social and Behavioural Sciences. The remaining three breadth categories can be fulfilled by any of the 2.5 credits outside MGT/ECM.

In selecting options and electives, students should refer to the University of Toronto guidelines for program breadth and depth (see Degree Requirements).

Note: The remaining courses needed to complete the degree requirements of 20 credits can be chosen either within or outside the Department of Management in accordance with the student's interest. In choosing courses, students should keep in mind the need to complete the general B.B.A. degree requirements referred to above.

NOTES:
• **Chartered Accountancy (CA) requirements**: For students interested in the CA designation, in addition to the specified courses in item 1 above, the following additional courses must be completed:
• **Certified Management Accountancy (CMA) requirements**: For students interested in the CMA designation, in addition to the specified courses in item 1 above, the following additional courses must be completed: MGSC30H3 / (MGTC31H3) The Legal Environment of Business I, MGSC01H3 / (MGTC41H3) Corporate Strategy, MGOC20H3 / (MGTC75H3) Operations Management: A Mathematical Approach, [MGAD40H3 / (MGTD54H3) or (MGTC10H3)]
Management Control Systems, & [MGAD50H3/(MGTD50H3) Advanced Financial Accounting, or MGAD60H3/(MGTD55H3)] Controversial Issues in Accounting.

- **Certified General Accountants (CGA) requirements**: Students who wish to be eligible for a "block transfer" of credits into CGA PACE studies must also complete: MGAC60H3/(MGTC17H3) Canadian Income Taxation II, [MGAD40H3/(MGTD54H3) or (MGTC10H3)] Management Control Systems, MGAD50H3/(MGTD50H3) Advanced Financial Accounting & MGAD60H3/(MGTD55H3) Controversial Issues in Accounting.

- **Other**: Regardless of which professional accounting path students are interested in pursuing, they are strongly advised to refer to the web-sites of the three professional accounting organizations to be aware of their specified minimum grade requirements and any changes that may occur between updates of the description of this program in the UTSC Calendar.

Specialist in Management & Finance

*Overview of Changes:*

- Replace MGTA03H3 and MGTA04H3 with MGTA05H3 (new) – i.e. MGTA05H3 or [(MGTA03H3) and (MGTA04H3)] requirement #1
- Delete Requirement #7
- Add MGTC22H3 (now MGHB12H3) to requirement #1
- Add MGTB23H3 (now MGHB02H3) to requirement #1
- Add [MGTA35H3 or MGTA36H3 or (MGTC36)] to requirement #1
- Add MGTC05H3 (now MGMB01H3) to requirement #1
- Add MGTC75H3 (now MGOC20H3) to requirement #1
- Delete MGTB90H3 from requirement #1
- Delete Note

*Proposed Program Requirements:*

**SPECIALIST PROGRAM IN MANAGEMENT AND FINANCE (BACHELOR OF BUSINESS ADMINISTRATION)**

*Supervisor:* S. Ahmed  
*Email:* management-supervisor-studies@utsc.utoronto.ca

This Program which has a co-op option builds on the core of the Specialist in Management Program and offers a deeper and wider coverage of Finance topics. The Program courses will equip students with a comprehensive understanding of financial issues and concepts, and with a firm mastery of methodologies and problem solving skills required in modern-day finance.

**Program Requirements**

The Program requires the completion of the following minimum requirements as part of a twenty-credit degree B.B.A.

*Note:* A single course may only be used to fulfill one of the following requirements:

1. *(7.0 to 8.0 credits):  
MGMA01H3 /(MGTB04H3) Principles of Marketing*
MGTA05H3 Foundations of Business Management or [(MGTA03H3) and (MGTA04H3)]
[MGTA35H3 Management Communications or MGTA36H3 Management Communications for Co-op or (MGTC36H3)]
MGAB01H3 /(MGTB05H3) Introductory Financial Accounting I
MGAB02H3 /(MGTB06H3) Introductory Financial Accounting II
MGAB03H3 /(MGTB03H3) Introductory Management Accounting
MGFB10H3 /(MGTB09H3) Principles of Finance
MGHB02H3 Managing People and Groups in Organizations or [(MGTB23H3) Managing People in Organizations and MGTB29H3 Managing Groups and Organizations] or MGTB27Y3
MGHB12H3 /(MGTC22H3) Human Resource Management
MGMB01H3 /(MGTC05H3) Marketing Management
MGTB90H3
MGFC10H3 /(MGTC09H3) Intermediate Finance
MGHC02H3 /(MGTC90H3) Leadership Skills
MGOC10H3 /(MGTC74H3) Analysis for Decision Making
MGOC20H3 /(MGTC75H3) Operations Management: A Mathematical Approach

2. (1.0 credits)
[MATA32H3 & MATA33H3] Calculus for Management I & Calculus for Management II strongly recommended, or
[MATA30H3/A31H3 & MATA35H3/A36H/A37H3]

3. At least 0.5 credit of courses emphasizing strategic management, chosen from:
MGSC01H3 /(MGTC41H3) Corporate Strategy
MGSC03H3 /(MGTC42H3) Public Management
MGSC05H3 /(MGTC45H3) The Changing World of Business-Government Relations
MGSC12H3 /(MGTC35H3) Narratives on Management and Organization
MGSC14H3 /(MGTC59H3) Management Ethics
MGSC20H3 /(MGTC19H3) New Ways of Work: Consulting, Contracting & Freelancing
MGSC22H3 /(MGTC38H3) Entrepreneurship
MGSC24H3 /(MGTC39H3) New Venture Creation and Planning
MGSC30H3 /(MGTC31H3) The Legal Environment of Business I
MGMC30H3 /(MGTC33H3) Event and Sponsorship Management
MGSC32H3 /(MGTC32H3) The Legal Environment of Business II
MGEC43H3 /(ECMC43H3) Organization Strategies
MGSD10H3 /(MGTD40H3) Knowledge Management
[MGAD40H3 /(MGTD54H3) or (MGTC10H3)] Management Control Systems

4. (4.0 credits)
MGEA02H3 /(ECMA04H3) Introduction to Microeconomics : A Mathematical Approach
MGEA06H3 /(ECMA06H3) Introduction to Macroeconomics : A Mathematical Approach
MGBE02H3 /(ECMB02H3) Price Theory: A Mathematical Approach
MGBE06H3 /(ECMB06H3) Macroeconomic Theory and Policy: A Mathematical Approach
MGBE11H3 /(ECMB11H3) Quantitative Methods in Economics I
MGBE12H3 /(ECMB12H3) Quantitative Methods in Economics II and
1 full credit of C-level Economics for Management Studies courses [(not including excluding
MGEC91H3 /(ECMC91H3), MGEC92H3 /(ECMC92H3), MGEC93H3 /(ECMC93H3)]
5. (1.0 credits)
MGFC30H3 / (MGTC71H3) Introduction to Derivative Markets
MGFD10H3 / (MGTD75H3) Investments

6. At least 2.0 full credits from:
MGEC71H3 / (ECMC48H3) Money and Banking
MGFC20H3 / (MGTC70H3) Personal Financial Management
MGFC50H3 / (MGTC76H3) International Financial Management
MGFC60H3 / (MGTC77H3) Financial Statement Analysis & Security Evaluation
MGFD30H3 / (MGTD78H3) Risk Management
MGFD40H3 / (MGTD73H3) Investor Psychology & Behavioural Finance
MGFD50H3 / (MGTD72H3) Mergers & Acquisitions: Theory & Practice
MGFD60H3 / (MGTD77H3) Financial Modelling & Trading Strategies
MGFD70H3 / (MGTD71H3) Advanced Financial Management

7. In addition to the program required 1.0 credit in Mathematics, all students in this program must complete at least 2.5 credits from outside MGT/ECM. The math courses will meet the breadth requirement in Quantitative Reasoning while the program required Economics courses (ECMA04H3 and ECMA06H3) will meet the breadth requirement in Social and Behavioural Sciences. The remaining three breadth categories can be fulfilled by any of the 2.5 credits outside MGT/ECM.

Note: The remaining courses needed to complete the degree requirements of 20 credits can be chosen either within or outside the Department of Management in accordance with the student's interest. In choosing courses, students should keep in mind the need to complete the general B.B.A. degree requirements referred to above.

In selecting options and electives, students should refer to the University of Toronto guidelines for program breadth and depth (see Degree Requirements).

Specialist in Management & Human Resources

Overview of Changes:
- Replace MGTA03H3 and MGTA04H3 with MGTA05H3 (new) requirement #1
- Delete Requirement #6 and Note
- Move MGTC22H3 (now MGHB12H3) from requirement #5 to requirement #1
- Add [MGTA35H3 or MGTA36H3 or (MGTC36)] to requirement #1
- Add MGTC05H3 (now MGMB01H3) to requirement #1
- Add MGTC75H3 (now MGOC20H3) to requirement #1
- Delete MGTB90H3 from requirement #1

Proposed Program Requirements:
SPECIALIST PROGRAM IN MANAGEMENT AND HUMAN RESOURCES (BACHELOR OF BUSINESS ADMINISTRATION)

Supervisor: S. Ahmed Email: management-supervisor-studies@utsc.utoronto.ca
This Program which has a co-op option is designed to give students a broad exposure to all functional areas of Management as well as specialization in the area of Human Resource
Management (HRM). HRM is an area that encompasses topics such as recruitment and selection, performance management, compensation, and industrial relations. By taking a B.B.A. with a specialist in HRM, you will be qualified to work in any area of Human Resource Management, to take a graduate degree in HRM (potentially with advance standing), and you will be well prepared for the CHRP certification exam required by many organizations for upper-level HR positions. In order to qualify for CHRP certification, you must maintain an average of at least 70% across the 9 courses required by CHRP and at least 65% in each of those 9 courses.

By completing this Specialist Program in Management and Human Resources, you will cover the nine required CHRP courses.

**Program Requirements**
The Program requires the completion of the following minimum requirements as part of a twenty-credit degree B.B.A.

**Note:** A single course may only be used once to fulfill one of the following requirements:

1. (7.0 to 8.0 credits):
   - MGMA01H3 / (MGTB04H3) Principles of Marketing
   - MGTA05H3 Foundations of Business Management or [(MGTA03H3) and (MGTA04H3)]
   - [MGTA35H3 Management Communications or MGTA36H3 Management Communications for Co-op or (MGTC36H3)]
   - MGAB01H3 / (MGTB05H3) Introductory Financial Accounting I
   - MGAB02H3 / (MGTB06H3) Introductory Financial Accounting II
   - MGAB03H3 / (MGTB03H3) Introductory Management Accounting
   - MGFB10H3 / (MGTB09H3) Principles of Finance
   - [MGHB02H3 Managing People and Groups in Organizations or [(MGTB23H3) Managing People in Organizations and MGTB29H3 Managing Groups and Organizations] or MGTB27Y3]
   - MGMB01H3 / (MGTB05H3) Marketing Management
   - MGTB90H3
   - MGFC10H3 / (MGTB09H3) Intermediate Finance
   - MGHC02H3 / (MGTB90H3) Leadership Skills
   - MGOC10H3 / (MGTC74H3) Analysis for Decision Making
   - MGOC20H3 / (MGTC75H3) Operations Management: A Mathematical Approach

2. (1.0 credits)
   - [MATA32H3 & MATA33H3] strongly recommended, or
   - [MATA30H3/A31H3 & MATA35H3/A36H/A37H3]

3. At least 0.5 credit of courses emphasizing strategic management, chosen from:
   - MGSC01H3 / (MGTC41H3) Corporate Strategy
   - MGSC03H3 / (MGTC42H3) Public Management
   - MGSC05H3 / (MGTC45H3) The Changing World of Business-Government Relations
   - MGSC12H3 / (MGTC35H3) Narratives on Management and Organization
   - MGSC14H3 / (MGTC59H3) Management Ethics
   - MGSC20H3 / (MGTC19H3) New Ways of Work: Consulting, Contracting & Freelancing
   - MGSC22H3 / (MGTC38H3) Entrepreneurship
   - MGSC30H3 / (MGTC31H3) The Legal Environment of Business I
Academic Committee. 29 January 2013.

MGMC30H3 / (MGTC33H3) Event and Sponsorship Management
MGSC32H3 / (MGTC32H3) The Legal Environment of Business II
MGEC43H3 / (ECMC43H3) Organization Strategies
MGSD10H3 / (MGTD40H3) Knowledge Management
[MGAD40H3 / (MGTD54H3) or (MGTC10H3)] Management Control Systems

4. (4.0 credits)
MGEA02H3 / (ECMA04H3) Introduction to Microeconomics: A Mathematical Approach
MGEA06H3 / (ECMA06H3) Introduction to Macroeconomics: A Mathematical Approach
MGEB02H3 / (ECMB02H3) Price Theory: A Mathematical Approach
MGEB06H3 / (ECMB06H3) Macroeconomic Theory and Policy: A Mathematical Approach
MGEB11H3 / (ECMB11H3) Quantitative Methods in Economics I
MGEB12H3 / (ECMB12H3) Quantitative Methods in Economics II and
1 full credit of C-level Economics for Management Studies courses [not including excluding
MGEC91H3 / (ECMC91H3), MGEC92H3 / (ECMC92H3), MGEC93H3 / (ECMC93H3)]

5. (3.0 credits)
MGTC22H3 Human Resource Management
MGHC53H3 / (MGTC53H3) Introduction to Industrial Relations
MGHD24H3 / (MGTD24H3) Occupational Health and Safety Management
MGHD26H3 / (MGTD26H3) Training and Development
MGHD27H3 / (MGTD27H3) Human Resources Planning and Strategy
MGHD28H3 / (MGTD28H3) Compensation

6. In addition to the program required 1.0 credit in Mathematics, all students in this program must
complete at least 2.5 credits from outside MGT/ECM. The math courses will meet the breadth
requirement in Quantitative Reasoning while the program required Economics courses
(ECMA04H3 and ECMA06H3) will meet the breadth requirement in Social and Behavioural
Sciences. The remaining three breadth categories can be fulfilled by any of the 2.5 credits outside
MGT/ECM.

Note: The remaining courses needed to complete the degree requirements of 20 credits can be
chosen either within or outside the Department of Management in accordance with the student's
interest. In choosing courses, students should keep in mind the need to complete the general B.B.A.
degree requirements referred to above.

In selecting options and electives, students should refer to the University of Toronto guidelines for
program breadth and depth (see Degree Requirements).

Specialist in Management & Information Technology

Overview of Changes:
• Replace MGTA03H3 and MGTA04H3 with MGTA05H3 (new) requirement #1
• Add MGTC22H3 (now MGHB12H3) to requirement #1
• Move MGTB23H3 (now MGHB02H3) from requirement #3 to requirement #1
• Add [MGTA35H3 or MGTA36H3 or (MGTC36)] to requirement #1
• Add MGTC05H3 (now MGMB01H3) to requirement #1
• Add MGTC75H3 (now MGOC20H3) to requirement #1
• Delete MGTB90H3 from requirement #4
• Add 1 full credit of C-level Economics for Management Studies courses (excluding MGEC91H3/(ECMC91H3), MGEC92H3/(ECMC92H3), MGEC93H3/(ECMC93H3) to requirement 4
• Remove Note

Proposed Program Requirements:

SPECIALIST PROGRAM IN MANAGEMENT AND INFORMATION TECHNOLOGY (BACHELOR OF BUSINESS ADMINISTRATION)

Supervisor: S. Ahmed  E-mail: management-supervisor-studies@utsc.utoronto.ca

This program which has a co-op option is designed to give students a broad exposure to all functional areas of Management as well as a solid grounding in Computer Science. Please see the section regarding work term requirements for specific details on courses required before each work term.

Program Requirements
The Program requires the completion of the following minimum requirements as part of a twenty credit degree B.B.A.

Note: A single course may only be used to fulfill one of the following requirements:

1. (7 to 8 credits):
   MGMA01H3 / (MGTB04H3) Principles of Marketing
   MGTA05H3 or [(MGTA03H3) and (MGTA04H3)] Foundations of Business Management or Introduction to Management I & Introduction to Management II
   [MGTA35H3 or MGTA36H3 or (MGTC36H3)] Management Communications or Management Communications for Co-op
   MGAB01H3 / (MGTB05H3) Introductory Financial Accounting I
   MGAB02H3 / (MGTB06H3) Introductory Financial Accounting II
   MGAB03H3 / (MGTB03H3) Introductory Management Accounting
   MGFB10H3 / (MGTB09H3) Principles of Finance
   [MGHB02H3 Managing People and Groups in Organizations or [(MGTB23H3) Managing People in Organizations and MGTB29H3 Managing Groups and Organizations] or MGTB27Y3]
   MGHB12H3 / (MGTC22H3) Human Resource Management
   MGMB01H3 / (MGTC05H3) Marketing Management
   MGTB90H3
   MGFC10H3 / (MGTC09H3) Intermediate Finance
   MGHC02H3 / (MGTC90H3) Leadership Skills
   MGOC10H3 / (MGTC74H3) Analysis for Decision Making
   MGOC20H3 / (MGTC75H3) Operations Management: A Mathematical Approach

2. (1.0 credits)
   [MATA32H3 & MATA33H3], Calculus for Management I & Calculus for Management II or
   [MATA30H3/A31H3 & MATA35H3/A36H/A37H3]
3. (5.0 credits)
CSCA08H3 Introduction to Computer Programming
CSCA48H3 Introduction to Computer Science
CSCA67H3 Discrete Mathematics for Computer Scientists
CSCB07H3 Software Design
CSCB09H3 Software Tools and Systems Software
CSCB20H3 Introduction to Databases and Web Applications
CSCB36H3 Introduction to the Theory of Computation
CSCC01H3 Introduction to Software Engineering
MATA23H3 Linear Algebra I
MATB24H3 Linear Algebra II
[MGHB02H3 / MGTB23H3 & MGTB29H3] or MGTB27Y3 Managing People & Groups in Organizations

4. (4.0 credits)
MGEA02H3 / (ECMA04H3) Introduction to Microeconomics: A Mathematical Approach
MGEA06H3 / (ECMA06H3) Introduction to Macroeconomics: A Mathematical Approach
MGEB02H3 / (ECMB02H3) Price Theory: A Mathematical Approach
MGEB06H3 / (ECMB06H3) Macroeconomic Theory and Policy: A Mathematical Approach
MGEB11H3 / (ECMB11H3) Quantitative Methods in Economics I
MGEB12H3 / (ECMB12H3) Quantitative Methods in Economics II and
1 full credit of C-level Economics for Management Studies courses [not including excluding
MGEC91H3 / (ECMC91H3), MGEC92H3 / (ECMC92H3), MGEC93H3 / (ECMC93H3)]

5. (0.5 credit)
[CSCD03H3 Social Impact of Information Technology or MGSC14H3 / (MGTC59H3) Management Ethics]

6. 1.0 credits at the D-level in MGT, ECM or CSC courses.

Note: The remaining courses needed to complete the degree requirements of 20 credits can be chosen either within or outside the Department of Management in accordance with the student's interest. In choosing courses, students should keep in mind the need to complete the general B.B.A. degree requirements referred to above.
In selecting options and electives, students should refer to the University of Toronto guidelines for program breadth and depth (see Degree Requirements).

Specialist in Management & Marketing

Overview of Changes:
• Replace MGTA03H3 and MGTA04H3 with MGTA05H3 (new) requirement #1
• Delete Requirement #6 and #7
• Add MGTC22H3 (MGHB12H3) to requirement #1
• Add MGTB23H3 (MGHB02H3) to requirement #1
• Add [MGTA35H3 or MGTA36H3 or (MGTC36)] to requirement #1
• Add MGTC75H3 (MGOC20H3) to requirement #1
• Delete MGTB90H3 from requirement #1
April 21, 2013

• Add MGMB01H3 (MGTC05H3) to requirement #1
• Delete Note

Proposed Program Requirements:
SPECIALIST PROGRAM IN MANAGEMENT AND MARKETING (BACHELOR OF BUSINESS ADMINISTRATION)

Supervisor: S. Ahmed Email: management-supervisor-studies@utsc.utoronto.ca

The Specialist Program in Management and Marketing which has a Co-op option gives students the perspective of the overall organization and beyond. In addition to the Company focus, Marketing also ensures that students take an external orientation by having an in-depth understanding of the Competition and the Consumer. While developing a good understanding of all the issues involved in developing Marketing Strategy, the student will learn to implement the tools of Marketing Tactics.

Program Requirements
The Program requires the completion of the following minimum requirements as part of a twenty-credit degree B.B.A.

Note: A single course may only be used to fulfill one of the following requirements:

1. (7.0 to 8.0 credits):
   MGMA01H3 / (MGTB04H3) Principles of Marketing
   MGTA05H3 Foundations of Business Management or [(MGTA03H3) and (MGTA04H3)]
   [MGTA35H3 Management Communications or MGTA36H3 Management Communications for Co-op or (MGTC36H3)]
   MGAB01H3 / (MGTB05H3) Introductory Financial Accounting I
   MGAB02H3 / (MGTB06H3) Introductory Financial Accounting II
   MGAB03H3 / (MGTB03H3) Introductory Management Accounting
   MGFB10H3 / (MGTB09H3) Principles of Finance
   [MGHB02H3 Managing People and Groups in Organizations or [(MGTB23H3) Managing People in Organizations and MGTB29H3 Managing Groups and Organizations] or MGTB27Y3]
   MGHB12H3 / (MGTC22H3) Human Resource Management
   MGMB01H3 / (MGTC05H3) Marketing Management
   MGTB90H3
   MGFC10H3 / (MGTC09H3) Intermediate Finance
   MGHC02H3 / (MGTC90H3) Leadership Skills
   MGOC10H3 / (MGTC74H3) Analysis for Decision Making
   MGOC20H3 / (MGTC75H3) Operations Management: A Mathematical Approach

2. (1.0 credits):
   [MATA32H3 & MATA33H3] strongly recommended, or
   [MATA30H3/A31H3 & MATA35H3/A36H3/A37H3]

3. At least 0.5 credit of courses emphasizing strategic management, chosen from:
   MGSC01H3 / (MGTC41H3) Corporate Strategy
   MGSC03H3 / (MGTC42H3) Public Management
   MGSC05H3 / (MGTC45H3) The Changing World of Business-Government Relations

Academic Committee. 29 January 2013.
MGSC12H3 / (MGTC35H3) Narratives on Management and Organization
MGSC14H3 / (MGTC59H3) Management Ethics
MGSC20H3 / (MGTC19H3) New Ways of Work: Consulting, Contracting & Freelancing
MGSC22H3 / (MGTC38H3) Entrepreneurship
MGSC24H3 / (MGTC39H3) New Venture Creation and Planning
MGSC30H3 / (MGTC31H3) The Legal Environment of Business I
MGMC30H3 / (MGTC33H3) Event and Sponsorship Management
MGSC32H3 / (MGTC32H3) The Legal Environment of Business II
MEC43H3 / (ECM43H3) Organization Strategies
MGSD10H3 / (MGTD40H3) Knowledge Management
[MGAD40H3 / (MGTD54H3) or (MGTC10H3)] Management Control Systems

4. (4.0 credits)
MGEA02H3 / (ECMA04H3) Introduction to Microeconomics: A Mathematical Approach
MGEA06H3 / (ECMA06H3) Introduction to Macroeconomics: A Mathematical Approach
MGB20H3 / (ECMB20H3) Price Theory: A Mathematical Approach
MGB06H3 / (ECMB06H3) Macroeconomic Theory and Policy: A Mathematical Approach
MGB11H3 / (ECMB11H3) Quantitative Methods in Economics I
MGB12H3 / (ECMB12H3) Quantitative Methods in Economics II

1 full credit of C-level Economics for Management Studies courses (not including excluding

5. 6 of the following courses (3.0 credits):
MGMC01H3 / (MGTD07H3) Market Research
MGMC02H3 / (MGTD13H3) Consumer Behaviour
MGMC11H3 / (MGTC21H3) Product Management and Branding
MGMC12H3 / (MGTC12H3) Advertising: From Theory to Practice
MGMC13H3 / (MGTC13H3) Pricing Strategy
MGMC14H3 / (MGTC14H3) Sales and Distribution Management
MGMD01H3 / (MGTD30H3) Applied Marketing Models
MGMD02H3 / (MGTC20H3) Judgement and Decision Making

6. 1.0 credits from the following
MGMB01H3 / (MGTC05H3) Marketing Management
(MGTD20H3)
MGOC20H3 / (MGTC75H3) Operations Management: A Mathematical Approach

7. In addition to the program required 1.0 credit in Mathematics, all students in this program must complete at least 2.5 credits from outside MGT/ECM. The math courses will meet the breadth requirement in Quantitative Reasoning while the program required Economics courses (ECMA04H3 and ECMA06H3) will meet the breadth requirement in Social and Behavioural Sciences. The remaining three breadth categories can be fulfilled by any of the 2.5 credits outside MGT/ECM.

Note: The remaining courses needed to complete the degree requirements of 20 credits can be chosen either within or outside the Department of Management in accordance with the student's interest. In choosing courses, students should keep in mind the need to complete the general B.B.A. degree requirements referred to above. In addition to the above program requirements, we also offer
equally interesting Marketing elective courses, Judgment and Decision Making [MGTC20H3] & Marketing in the Information Age [MGTD06H3].

In selecting options and electives, students should refer to the University of Toronto guidelines for program breadth and depth (see Degree Requirements).

Specialist in Strategic Management

Overview of Changes:

• Replace MGTA03H3 and MGTA04H3 with MGTA05H3 (new) requirement #1
• Delete Requirement #8
• Add MGTC22H3 (now MGHB12H3) to requirement #1
• Add MGTB23H3 (now MGHB02H3) to requirement #1
• Add [MGTA35H3 or MGTA36H3 or (MGTC36)] to requirement #1
• Add MGTC05H3 (now MGMB01H3) to requirement #1
• Add MGTC75H3 (now MGOC20H3) to requirement #1
• Delete MGTB90H3 from requirement #1
• Move one additional half credit at D level from requirement #1 to requirement #7
• Delete Note

Proposed Program Requirements:

SPECIALIST PROGRAM IN STRATEGIC MANAGEMENT (BACHELOR OF BUSINESS ADMINISTRATION)

Supervisor: S. Ahmed Email: management-supervisor-studies@utsc.utoronto.ca

This Program which has a co-op option is designed to give students a broad exposure to all functional areas of Management as well as a solid grounding in Strategic Management. It covers the direction and coordination of private sector, public sector, or non-profit sector organizations. The program requires a grounding in strategic management while providing a variety of elective courses to appeal to students interested in any one of the three sectors.

Program Requirements

The Program requires the completion of the following minimum requirements as part of a twenty credit degree B.B.A.

Note: A single course may only be used once to fulfill one of the following requirements:

1. (7.0 to 8.0 credits):
   MGMA01H3 / (MGTB04H3) Principles of Marketing
   MGTA05H3 Foundations of Business Management or [(MGTA03H3) and (MGTA04H3)]
   [MGTA35H3 Management Communications or MGTA36H3 Management Communications for Co-op or (MGTC36H3)]
   MGAB01H3 / (MGTB05H3) Introductory Financial Accounting I
   MGAB02H3 / (MGTB06H3) Introductory Financial Accounting II
   MGAB03H3 / (MGTB03H3) Introductory Management Accounting
   MGFB10H3 / (MGTB09H3) Principles of Finance
[MGHB02H3 Managing People and Groups in Organizations or ([MGTB23H3 Managing People in Organizations and MGTB29H3 Managing Groups and Organizations] or MGTB27Y3]
MGHB12H3 / (MGTC22H3) Human Resource Management
MGMB01H3 / (MGTC05H3) Marketing Management
MGTB90H3
MGFC10H3 / (MGTC09H3) Intermediate Finance
MGHC02H3 / (MGTC90H3) Leadership Skills
MGOC10H3 / (MGTC74H3) Analysis for Decision Making
MGOC20H3 / (MGTC75H3) Operations Management: A Mathematical Approach
& one additional half-credit at the D-level in either MGT or ECM.

2. (1.0 credits)
[MATA32H3 & MATA33H3] strongly recommended, or [MATA30H3/A31H3 & MATA35H3/A36H3/A37H3]

3. At least 0.5 credit of courses emphasizing strategic management, chosen from:
MGSC12H3 / (MGTC35H3) Narratives on Management and Organization
MGSC14H3 / (MGTC59H3) Management Ethics
MGSC20H3 / (MGTC19H3) New Ways of Work: Consulting, Contracting & Freelancing
MGSC22H3 / (MGTC38H3) Entrepreneurship
MGSC24H3 / (MGTC39H3) New Venture Creation and Planning
MGSC30H3 / (MGTC31H3) The Legal Environment of Business I
MGMC30H3 / (MGTC33H3) Event and Sponsorship Management
MGSC32H3 / (MGTC32H3) The Legal Environment of Business II
MGE43H3 / (ECMC43H3) Organization Strategies
[MGAD40H3 / (MGTD54H3) or (MGTC10H3)] Management Control Systems
MGSD10H3 / (MGTD40H3) Knowledge Management

4. (4.0 credits)
MGEA02H3 / (ECMA04H3) Introduction to Microeconomics : A Mathematical Approach
MGEA06H3 / (ECMA06H3) Introduction to Macroeconomics : A Mathematical Approach
MGB02H3 / (ECMB02H3) Price Theory: A Mathematical Approach
MGB06H3 / (ECMB06H3) Macroeconomic Theory and Policy: A Mathematical Approach
MGB11H3 / (ECMB11H3) Quantitative Methods in Economics I
MGB12H3 / (ECMB12H3) Quantitative Methods in Economics II, and
1 full credit of C-level Economics for Management Studies courses (not including excluding
MGEC91H3 / (ECMC91H3), MGEC92H3 / (ECMC92H3), MGEC93H3 / (ECMC93H3)).

5. 1.0 full credit from:
MGSC01H3 / (MGTC41H3) Corporate Strategy
MGSC03H3 / (MGTC42H3) Public Management, or
MGSC05H3 / (MGTC45H3) The Changing World of Business-Government Relations

6. 0.5 full credit from:
MGE32H3 / (ECMB36H3) Economics Aspects of Public Policy
MGE31H3 / (ECMC31H3) Economics of the Public Sector: Taxation
MGE32H3 / (ECMC32H3) Economics of the Public Sector: Expenditures
MGEC43H3 / (ECMC43H3) Organization Strategies
MGMC30H3 / (MGTC33H3) Event and Sponsorship Management
MGSC01H3 / (MGTC41H3) Corporate Strategy
MGSC03H3 / (MGTC42H3) Public Management
MGSC05H3 / (MGTC45H3) The Changing World of Business-Government Relations
MGSC12H3 / (MGTC35H3) Narratives on Management and Organization
MGSC14H3 / (MGTC59H3) Management Ethics
MGSC20H3 / (MGTC19H3) New Ways of Work: Consulting, Contracting & Freelancing
MGSC22H3 / (MGTC38H3) Entrepreneurship
MGSC24H3 / (MGTC39H3) New Venture Creation and Planning
MGSC30H3 / (MGTC31H3) The Legal Environment of Business I
MGSC32H3 / (MGTC32H3) The Legal Environment of Business II
MGTC55H3 Planning & Budgeting for Public Institutions
MGTC56H3 Educational Finance & Economics
[MGAD40H3 / (MGTD54H3) or (MGTC10H3)] Management Control Systems
MGSD10H3 / (MGTD40H3) Knowledge Management
MGSD30H3 / (MGTD45H3) Intellectual Property Law
POLC66H3 Public Policy Making

7. (1.0 credits)
MGSD01H3 / (MGTD47H3) Senior Seminar in Strategic Management and
one additional half-credit at the D-level in either MGT or ECM

8. In addition to the program-required 1.0 credit in Mathematics, all students in this program must
complete at least 2.5 credits from outside MGT/ECM. The math courses will meet the breadth
requirement in Quantitative Reasoning while the program-required Economics courses
(ECMA04H3 and ECMA06H3) will meet the breadth requirement in Social and Behavioural
Sciences. The remaining three breadth categories can be fulfilled by any of the 2.5 credits outside
MGT/ECM.

Note: The remaining courses needed to complete the degree requirements of 20 credits can be
chosen either within or outside the Department of Management in accordance with the student's
interest. In choosing courses, students should keep in mind the need to complete the general B.B.A.
degree requirements referred to above.

In selecting options and electives, students should refer to the University of Toronto guidelines for
program breadth and depth (see Degree Requirements).

3. OTHER NEW COURSES:

MGTA05H3 Foundations of Business Management

This course is the basic foundation to the core areas of the program. It covers the process of
management, the role of the manager in an increasingly networked economy of global reach, some
aspects of leadership in business strategy and business administration, the place of the business in its
larger economic context, and the economic perspective of business.
Prerequisite: Enrolment in a Bachelor of Business Administration program.
Exclusion: MGTA03H3 /(MGTA01H3), MGTA04H3 /(MGTA02H3), RSM100Y, MGM101H, COM110H
Breadth Requirement: Social & Behavioural Sciences

MGTA35H3 Management Communications for Non-Co-op

In this course students will learn skills and techniques to communicate effectively in an organization. Creativity, innovation and personal style will be emphasized. Students will build confidence in their ability to communicate effectively in every setting. This course is a mandatory requirement for non-co-op students.
Exclusions: MGTA36H, (MGTC36H)
Enrolment Limits: 30
Breadth Requirement: Arts, Literature & Language

MGMD10H3 Special Topics in Marketing I

This course brings current faculty research in areas like consumer behaviour and choice, Pricing, Promotions, Attitudes and their importance to marketing and research methodology. The coverage will include specific theoretical or functional areas in marketing. The particular content in any given year will depend on the faculty member.
Pre-requisite: MGMA01H3 /(MGTB04H3), MGMB01H3 /(MGTC05H3)
Enrolment Limits: 20
Breadth Category: Social & Behavioural Sciences

MGMD11H3 Special Topics in Marketing II

This course brings current faculty research in areas like consumer behaviour and choice, Pricing, Promotions, Attitudes and their importance to marketing and research methodology. The coverage will include specific theoretical or functional areas in marketing. The particular content in any given year will depend on the faculty member.
Pre-requisite: MGMA01H3 /(MGTB04H3), MGMB01H3 /(MGTC05H3)
Enrolment Limits: 20
Breadth Category: Social & Behavioural Sciences

4. CONSENT AGENDA COURSE CHANGES:

- ECMA04H3  Introduction to Microeconomics: A Mathematical Approach
- ECMA06H3  Introduction to Macroeconomics: A Mathematical Approach
  - Change Corequisite to Recommended Preparation
- MGTB04H3  Principles of Marketing
  - Level change to A – new course code is MGMA01H3
  - Revise Prerequisite
- Revise Exclusion
- MGTB05H3 Financial Accounting I
  - Revise Prerequisite
- MGTB06H3 Financial Accounting II
  - Revise Exclusion
- MGTB07H3 Principles of International Marketing
  - Level change to A – new course code is MGIA01H3
  - Revise Prerequisite
  - Revise Exclusion
- MGTB23H3 Managing People in Organizations
  - Revise Prerequisite
  - Course title
  - Course description
  - Revise Exclusion
- MGTC05H3 Marketing Management
  - Level change to B – new course code is MGMB01H3
  - Revise Prerequisite
  - Revise Exclusion
- MGTC20H3 Judgement and Decision Making
  - Level change to D – new course code is MGMD02H3
  - Revise Prerequisite
  - Revise Exclusion
  - Add Enrolment Limits
- MGTC22H3 Human Resource Management
  - Level change to B – new course code is MGHB12H3
  - Revise Prerequisite
  - Revise Exclusion
- MGTC23H3 Diversity in the Workplace
  - Revise Prerequisite
- MGTC34H3 Accounting Issues in International Business
  - Level change to D – new course code is MGAD80H3
  - Revise Prerequisite
  - Revise Exclusion
- MGTC36H3 Management Communications
  - Level change to A – new course code is MGTA36H3
  - Delete Prerequisite
  - Add Exclusion
- MGTC70H3 Personal Financial Management
  - Revise Prerequisite
  - Revise Exclusion
  - Revise Enrolment Limits
- MGTC90H3 Business Leadership
  - Revise Prerequisite
  - Course title
  - Revise Exclusion
- MGTD01H3 International Business Ethics
  - Level change to C – new course code is MGIC14H3
  - Add Exclusion
• MGT06H3  Marketing in the Information Age  
  o Level change to C – new course code is MGMC20H3 
  o Revise Prerequisite 
  o Add Exclusion 
• MGT07H3  Market Research  
  o Level change to C – new course code is MGMC01H3 
  o Revise Prerequisite 
  o Add Exclusion 
• MGT13H3  Consumer Behavior  
  o Level Change to C – new course code is MGMC02H3 
  o Revise Prerequisite 
  o Add Exclusion 
• MGT19H3  Global Marketing  
  o Level change to B – new course code is MGIB01H3 
  o Revise Prerequisite 
  o Add Exclusion 
• MGT48H3  International Corporate Strategy  
  o Level change to C – new course code is MGIC01H3 
  o Revise Prerequisite 
  o Add Exclusion